

Message Text

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11

ACTION EA-14

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PASS EXIM

E.O. 11652: N/A
TAGS: BTRA, RP
SUBJ: VISIT OF MISS FE VILLAFUERTE OF DEVELOPMENT BANK
OF THE PHILIPPINES

REF: A) MANILA 4020 B) STATE 075159

1. EMBASSY APPRECIATES PROMPT DEPARTMENT RESPONSE
TO REQUEST FOR ASSISTANCE WITH SUBJECT VISIT.
MISS VILLAFUERTA HAS INFORMED EMBASSY THAT CHANGE
IN TIMING OF HER CONSULTATIONS WITH THE IBRD WILL
REQUIRE THAT HER CALL ON EXIM AND OTHER CALLS IN
WASHINGTON AREA BE SCHEDULED FOR PERIOD APRIL 22-24.
MISS VILLAFUERTA WILL VISIT WITH GE IN SAN JOSE,
CALIFORNIA PRIOR TO ARRIVING IN WASHINGTON AND
WILL CALL ON RUFFNER MORNING OF APRIL 22 REGARDING
PROGRAM.

2. VILLAFUERTA WISHES APPOINTMENTS WITH EXIM
APRIL 23 AND 24. PRIORITY THESE TALKS IS NUCLEAR
FUEL FINANCING. FOR MEETING ON 24TH SHE WILL BE
JOINED BY ARTHUR ALVENDIA OF STAFF OF EXECUTIVE
SECRETARY AND COORDINATOR FOR NUCLEAR POWER
PROJECT, JOSE TORRES OF PHILIPPINE ATOMIC ENERGY
COMMISSION WHO IS WORKING WITH NATIONAL POWER
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CORPORATION AND BY DEMETRIO PAZ OF NATIONAL

POWER CORPORATION.

3. ON APRIL 25 AND 26 ALL FOUR WILL BE IN NEW YORK FOR TALKS WITH PAUL LUCAS OF MANUFACTURERS HANOVER AND RICHARD BLISS OF AMERICAN EXPRESS. SUGGEST THAT COMMERCE SEEK AS WELL TO ARRANGE CALLS ON GENERAL ELECTRIC, WESTINGHOUSE IN NEW YORK FOR THESE DAYS.

4. ON APRIL 29 GROUP WILL BE IN WASHINGTON FOR FURTHER TALKS WITH EXIM. ALVENIDA, TORRES AND PAZ WILL BE AVAILABLE FOR FURTHER EXIM APPOINTMENTS IF NECESSARY ON APRIL 30.

5. APART FROM EXIM, WHICH HAS HIGHEST PRIORITY, BELIEVE HOSPITAL DESIGN AND SLAUGHTERHOUSE AND AND REFRIGERATION DESIGN SERVICES WOULD BE OF GREATEST INTEREST FOR WASHINGTON VISIT. AS WELL, VILLAFUERTE WOULD LIKE TO SEE KNOX OF SEARS. RECOMMEND THESE BE GIVEN MOST CONSIDERATION FOR SCHEDULING OF APPOINTMENTS FOR APRIL 22.

6. CALLS ON KING, GREEN AND WEINSTEIN APPEAR RESPONSIVE TO VILLAFUERTE INTEREST IN LABOR INTENSIVE MANUFACTURING. SINCE APPOINTMENTS WITH FREEZING EQUIPMENT MANUFACTURERS PROBABLY MORE EASILY ARRANGED FOR NEW YORK, SUGGEST THAT THESE CALLS, AS WELL AS N.Y. ASPECTS INTERESTS OUTLINED PARA 5 ABOVE, BE DEFERRED UNTIL VILLAFUERTE'S RETURN TO NEW YORK SUBSEQUENT TO IBRD CONSULTATIONS. BECAUSE OF LACK OF PRECISE DATES COMMERCE MAY WISH TO AWAIT VILLAFUERTE ARRIVAL BEFORE MAKING FIRM APPOINTMENTS.

7. CONTACT FOR VILLAFUERTE AT GENERAL ELECTRIC, SAN JOSE WILL BE JOHN ROCCIO (TEL 408-297-3000 EXT 2920) OR RODRIGO CABUSLAY (EXT 2548). FOR WESTINGHOUSE CONTACT IS HARRY JONES OF WASHINGTON OFFICE (TEL. 248-5070).

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8. RE ALVENIDA, TORRES AND PAZ. OTHER THAN CALLS OUTLINED ABOVE, THEY WISH TO DISCUSS NUCLEAR POWER PROJECT WITH USAEC (INCLUDING FUEL CONTRACT), AND WITH SUPPLIERS INCLUDING COMBUSTION ENGINEERING AND BABCOCK AND WILCOX. THEY WILL BE AVAILABLE BETWEEN APRIL 30 AND MAY 6 FOR THESE CALLS AND POSSIBLE RETURN CALLS ON GE AND WESTINGHOUSE. IN ADDITION, THEY HAVE

EXPRESSED INTEREST IN VISITING WESTINGHOUSE IN
PITTSBURGH AND GE IN SAN JOSE, CALIFORNIA DURING
RETURN TRIP TO PHILIPPINES FOLLOWING TALKS WITH WORLD
BANK MAY 6 TO 10.

9. AS IT APPEARS THAT BURNS AND ROE WILL BE
CONSULTANTS FOR AT LEAST FIRST PHASE OF PROJECT
RECOMMEND THEY BE ADVISED OF VISITS AND THAT
ARRANGEMENTS BE SOUGHT TO HAVE VILLAFUERTE, ET AL
CALL AT NEW JERSEY OFFICE.

10. PLEASE INFORM EMBASSY BY PRIORITY TELEGRAM
WHO WILL BE PROJECT OFFICER FOR ALVENDIA,
TORRES AND PAZ.
PURNELL

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NNN

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